

The Resource Sector:
Engine of Opportunity powered by

ENGAGEMENT & EQUITABLE PARTNERSHIPS



MISSION

To foster sustainable business relations between First Nations, Inuit and Métis people and Canadian Business.

VISION

To be the recognized source on commercial opportunities between First Nations, Inuit and Métis people and Canadian Business.

CORE VALUES

- Respect for First Nation, Inuit and Métis cultures
- Maintain a high standard of business ethics
- Develop open, honest and transparent relationships with all stakeholders

The Canadian Council for Aboriginal Business (CCAB) was founded in 1984 by a small group of visionary business and community leaders committed to the full participation of Aboriginal peoples in the Canadian economy. A national non-profit organization, CCAB offers knowledge, resources, and programs to both Aboriginal owned member companies and Canadian Business that foster economic opportunities for Aboriginal peoples and businesses across Canada.

www.ccab.com

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MESSAGE FROM THE CHAIRS



Ron Jamieson
CCAB Co-Chair

Dear Friends of CCAB:

Now in our 30th year the Canadian Council for Aboriginal Business (CCAB) has much to reflect on and much to celebrate. The enormous growth of the entrepreneurial spirit of Aboriginal peoples is a testament to the determination of both Aboriginal business and Business Canada to level the playing field to obtain equitable prosperity for all Canadians.

This year CCAB was honoured to induct two new laureates, C.T. Manny Jules and Jim Thunder into the Aboriginal Business Hall of Fame. These laureates demonstrate the resourcefulness and commitment to furthering equitable partnerships that strengthen socio-economic capacity and demonstrate the resilience of First Nations, Inuit and Métis people across the nation.

This year's Award for Excellence in Aboriginal Relations recognized Phil Fontaine, a former National Chief of the Assembly of First Nations. Mr. Fontaine is truly an exceptional leader on the national stage whose eloquence and foresight have propelled positive change for all Canadians.



Erin Meehan
President, ESS North
America (a division of
Compass Group Canada)
and CCAB Co-Chair

In 2013, CCAB saw a year of exponential growth of new membership across all industry sectors. This growth is a result of CCAB's continuous engagement with all businesses in Canada, and its mission to provide a space for premium business forums.

The diversity of the resource sector is a strong example of potential that truly is an engine of opportunity for Aboriginal peoples in Canada.

CCAB remains committed to engaging business Canada and promoting equitable partnerships in the years ahead.

Sincerely,

Ron Jamieson
CCAB Co-Chair

Erin Meehan
CCAB Co-Chair

MESSAGE FROM THE PRESIDENT & CEO



JP Gladu
President and CEO

Dear Members, Patrons and Supporters:

I would like to start by thanking all Members, Patrons and Supporters for their continued commitment to the Canadian Council for Aboriginal Business in our quest to be that vital link between Aboriginal peoples and Business Canada.

There is a significant opportunity to create stronger business pathways through resource development. Meaningful relationships will not only strengthen long-term certainty for business, but also create new platforms from which Aboriginal communities can thrive.

Business Canada continues to deepen their understanding of the positive impact that business development within the Aboriginal community can have on the Canadian economy. Business Canada also continues to demonstrate best practices in engagement with Aboriginal communities, understanding community values, and working to align corporate and community perspectives. Actively pursuing mutually beneficial opportunities is no longer a nicety, it is the business norm. Having a solid strategy in engaging Aboriginal communities is crucially important when developing resource projects in Canada.

Understanding community values is paramount when it comes to health, safety, environment, economic aspirations and cultural concerns. Aligning these concerns with corporate approaches to sustainable development creates certainty by building mutual trust and understanding. The acceleration of Business Canada's participation at all levels of the Progressive Aboriginal Relations (PAR) program strengthens the ability of this program to connect the Aboriginal community to the national stage. I am confident in stating that our Certified Aboriginal Business (CAB) program, which was launched in 2013, has become an effective tool that is re-shaping the business landscape of the Canadian resource sector.

I strongly believe that when Canadian business can easily and efficiently identify access points to Aboriginal business and its accompanying labour pool and business certainty, growth will follow.

A handwritten signature in blue ink, appearing to read 'JP Gladu', written in a cursive style.

Sincerely,
JP Gladu, President and CEO

2013 EVENTS

THE FAIRMONT
ROYAL YORK

TORONTO



15th ANNUAL *Toronto Gala*

The Canadian Council for Aboriginal Business (CCAB) welcomed guests to our 15th Annual Toronto Gala at the Fairmont Royal York hotel Toronto. *Social entrepreneur, author and television broadcaster Rudyard Griffiths* served as Master of Ceremonies with the award winning Métis Fiddler Quartet providing the cultural entertainment for the evening.



Rudyard Griffiths



Elder Pauline Shirt

The evening's highlight was the induction of two new laureates, **C.T. Manny Jules**, *Chief Commissioner and CEO of the First Nations Tax Commission, Kamloops, BC* and **Jim Thunder**, *former Chief of Buffalo Point First Nation* into CCAB's Aboriginal Business Hall of Fame.

Members and guests welcomed **Duncan Hawthorne**, *President and Chief Executive Officer*, Bruce Power as the keynote speaker.



Métis Fiddler Quartet



Duncan Hawthorne

2013 EVENTS

OTTAWA



Special thanks to Gowlings for hosting the roundtable followed by a networking reception.

gowlings

CCAB MEMBER Roundtable

The Daniels Decision and the Implications for Aboriginal business

Recently, the Federal Court ruled that Métis and non-status Indians are “Indians” within the meaning of s.91(24) of the Constitution, and that Métis and non-status Indians therefore fall within exclusive federal jurisdiction.

CCAB members and invited guests participated in a member roundtable to explore the implications for Aboriginal business in Canada, as a result of the Daniels Decision released on January 8, 2013.

As the relationship between First Nations, Métis, non-status Indians, and Business Canada continues to evolve; guest panelists addressed the issues around consultation, accommodation and resource development, with roundtable participants sharing their views on the opportunities, challenges and impacts to Aboriginal business development and relationships.

CCAB would like to thank guest panelists:



Gary Lipinski, President & CEO,
Métis Nation of Ontario



Stephen Lindley, Vice President,
Aboriginal and Northern Affairs,
SNC-Lavalin Group Inc.



Max Faille, Partner, National Leader,
Aboriginal Law, Gowlings

2013 EVENTS



DELTA
BESSBOROUGH
SASKATOON



VALHALLA INN
THUNDER BAY



Luncheon room



CCAB member, Saskatoon Tribal Council, Dennis Esperance, Potash Relations Manager

ABORIGINAL BUSINESS *Luncheons:*

Aboriginal business and banking: Trends and priorities

With a focus on Aboriginal business and banking CCAB welcomed members and invited guests to our Aboriginal Business Luncheon in Saskatoon where business and banking trends and priorities took centre stage.

Keynote Speaker **Keith Martell**, *Chairman and CEO*, First Nations Bank of Canada (FNBC) provided insight into the opportunities and

challenges facing Aboriginal businesses and where the priorities lay for the FNBC.

FNBC is committed to being a leader in providing financial services to the ever expanding Aboriginal economy.

The bank is currently transitioning to a fully independent, Aboriginal controlled bank as they prepare for their next stage of development and expansion.



Keith Martell

Re-inventing and investing in forestry: New paths and partnerships



KK Maheshwari



Luncheon delegates

CCAB welcomed members and guests to our Aboriginal Business Luncheon at the Valhalla Inn in Thunder Bay.

Forestry has been a major industry player and employer in the Thunder Bay region for decades. Despite the downturn and many mill closures over the past five years, forestry is reinventing itself with the interest of global investors and users of forest resources.

Keynote speaker **KK Maheshwari**, *Group President*, Aditya Birla Group shared his perspectives around the opportunities and challenges in re-establishing a traditional pulp mill and transforming it with an investment of more than \$250 million for the production of rayon fibre to meet global demands.

2013 EVENTS

FAIRMONT
PALLISER

CALGARY



ANNUAL *Calgary Gala*

CCAB welcomed members and guests to our Annual Calgary Gala at the Fairmont Palliser hotel. The highlight of the annual gala was the introduction of the Aboriginal Economic Development Corporation Award (AEDC) exclusively sponsored by Sodexo Canada.

The AEDCA award is the first of its kind in Canada and designed to shine a light on the important role that Aboriginal economic development corporations are playing in boardrooms and First Nation, Inuit and Métis communities across the country. The inaugural AEDCA recipient will be recognized in 2014.

Hal Eagletail, Tsuu T'ina Nation served as Master of Ceremonies. His teachings emphasized the importance of environmental, spiritual and Aboriginal medicines.

Shy-Anne Hovorka multiple award-winning songwriter and performer winner of six 2012 Aboriginal Peoples Choice Music Awards served as the gala entertainment.



Eric Axford

Eric Axford, Executive Vice-President, Business Services, Suncor Energy delivered the keynote address. He is an active supporter of the United Way and also serves on the Board of Directors of the Woods Homes Society and Calgary Economic Development.



Hal Eagletail



Shy-Anne Hovorka



Elder Tom Crane Bear

2013 EVENTS

TORONTO



CCAB MEMBER Roundtable

Mining: Evolving Industry and Aboriginal Intersections, Maximizing Benefits through Certainty



Katherine Koostachin
Associate
Willms & Shier
Environmental
Lawyers LLP



Julie Abouchar
Partner, Certified
Environmental Law
Specialist
Willms & Shier
Environmental
Lawyers LLP



Pat Maloney
Human Resources
Manager
Fortune Minerals
Limited



Deputy Grand Chief
Les Louttit
Nishnawbe Aski Nation

CCAB and Willms & Shier Environmental Lawyers LLP welcomed members and invited guests to a dynamic member roundtable to discuss the amendments to Ontario's Mining Act which came into force on April 1, 2013.

Northern Ontario's Ring of Fire proposed development has a number of large mining projects that will impact the socio-economic and environmental landscape

of the region in ways never seen before. Along with the immense economic opportunities also come the complexities of consultation and meaningful economic development with First Nations and Métis people. Some examples of this consultation complexity include: the development in the mining sector, the negotiation of economic benefits and opportunities for Aboriginal communities,

and the protection of the environment and culturally significant sites.

CCAB would like to thank our roundtable host and reception lead sponsor Willms & Shier Environmental Lawyers LLP.

Also, CCAB would like to thank the guest panelists for their exceptional and informative presentations that ignited an enthusiastic series of questions and panelist responses.

2013 EVENTS

THE FAIRMONT WINNIPEG
WINNIPEG



ABORIGINAL BUSINESS Luncheon:

Resource development and our Aboriginal communities

CCAB welcomed members and guests to our Aboriginal Business luncheon in Winnipeg. Keynote speaker **Dave Tuccaro**, *President and CEO*, Tuccaro Group of Companies shared his experiences in community engagement and business development in the oil and gas sector.

While in his 20s, Mr. Tuccaro used income from working as a heavy equipment operator in the oil sands to buy a taxi licence in Fort McMurray, and three decades later comfortably negotiates with oil-sands chief executives on contracts for everything from heavy hauling to laboratory services. Community engagement has in many ways proven to be a template for how business is now done in Northeastern Alberta. Mr. Tuccaro continues to excel



Welcoming guests

as an Aboriginal business leader and mentor to the youthful entrepreneurial face of Aboriginal business. Mr Tuccaro shared some advice, "To be the best, we need to focus on what we do well, and to do it better."



Making connections



Dave Tuccaro

2013 EVENTS

THE FAIRMONT WATERFRONT

VANCOUVER



11th ANNUAL *Vancouver Gala*

CCAB welcomed members and guests to our 11th Annual Vancouver Gala at the Fairmont Waterfront hotel.

The evening recognized our Progressive Aboriginal Relations (PAR) certified companies by paying tribute to their continued commitment to sustainable relationships and prosperity in Aboriginal communities.

The Award for Excellence in Aboriginal Relations was presented to **Phil Fontaine**, former National Chief of the Assembly of First Nations.

Adam Beach, international film and television star worked his magic as gala Master of Ceremonies with the legendary Mohawk blues musician **Murray Porter** working the room with his magnetic voice and persona.



Dean Johnson and Phil Fontaine



Elder Stewart Gonzales



Adam Beach



Scotiabank Table (Lead Sponsor)



PAR Participants



Murray Porter

2013 EVENTS

GATINEAU
QUEBEC

Aboriginal Entrepreneurs conference AND tradeshow



Accelerating Change through
Successful Business Partnerships



When talking about Aboriginal business, nothing could be a stronger barometer of what is going on than attending something as exciting and informing as the 2013 Aboriginal Entrepreneurs Conference and Trade Show (AECTS) hosted by CCAB. AECTS is supported by numerous partners, including Aboriginal and Northern Development Canada (AANDC), and was held on November 4 – 6, 2013 in Gatineau, Quebec. Participants at the conference attended moderated panels, networking opportunities, and other events.

The conference had speaker panels that covered a vast array of topics, from Navigating Access to Capital: Aligning Business and Projects with Canada's Financiers to Establishing Your Authentic Digital Voice.

An inspirational portion of the conference was ESS Canada President **Erin Meehan's** keynote address. Ms. Meehan moved the audience with her personal story and commitment to value driven relationships. Her claim that every great idea is a risk, was a message to fear complacency not failure.

The conference was about the entrepreneurial spirit and shared experiences. The Chiefs Reflections with **Chief Reginald Bellerose** of the Muskowekwan First Nation, **Chief Clarence Louie**, CEO of the Osoyoos Indian Band Development Corporation and **Chief Terrance Paul** of the Membertou First Nation was a great trilogy of business triumph. These bold leaders achieved business success by taking risks and pursuing the dreams of their people.

2013 EVENTS

GATINEAU
QUEBEC

Aboriginal Entrepreneurs conference AND tradeshow



Accelerating Change through
Successful Business Partnerships

The **Business to Business (B2B)** interviews allowed Aboriginal business and entrepreneurs to have one-on-one meetings with Business Canada, which resulted in potential new business relationships.



A special feature of the conference was the **Speakers Corner**, a video recording area where participants were encouraged to take a few minutes to be interviewed on their thoughts, hopes and business dreams.

The conference included an international scope for invited guests to attend the **International Trade Reception – Advance Business Opportunities Abroad**, featuring **Graeme Everton** of *FirstTree Growing Consulting* who is Maori, an Indigenous person from New Zealand. Mr. Everton noted the potential trade between Indigenous Peoples as a platform into each other's economies.

One of the participants on the **Power of Procurement – Prosperity in Partnerships** panel noted that, "The deals being made 10 years ago look nothing like the deals being made today. What will the deals look like 10 years from now?"



2013 SPONSORS

THANK YOU TO ALL OUR 2013 SPONSORS

We thank all of our supporters and look forward to working with them again in the coming years.

SPECIAL THANKS

CCAB would also like to thank our members that hosted our member roundtables and sponsored member receptions.

Lead Sponsors:



Supporting Sponsors



Exclusive Networking Reception Sponsor:



Sponsors:

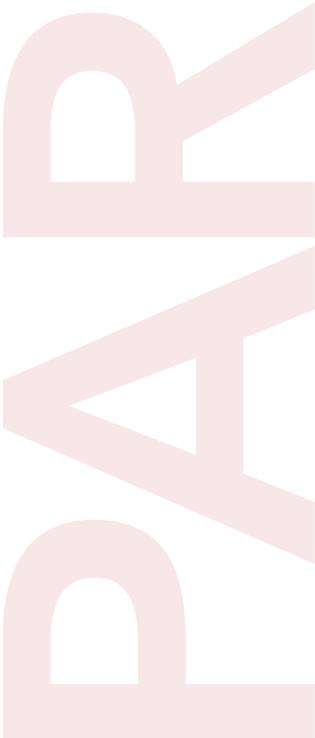


PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for Aboriginal Business 

BUILDING PARTNERSHIPS THROUGH INNOVATIVE BUSINESS ENGAGEMENT



Since the introduction of the PAR program 12 years ago, it was and remains the only corporate responsibility assurance program with an emphasis on Aboriginal relations. This past year (2013) was PAR's busiest year to date.



PAR Committed companies are in the beginning stages of tracking and managing their Aboriginal relations strategies. Committed companies have submitted a report for one year's worth of company activities and intend to undergo external verification of their performance in the future. The Committed logo represents a company's commitment to continual improvement in Aboriginal relations and to working across cultures.

A total of 8 new companies joined the PAR program at the Committed Level.



In addition 3 companies re-committed to the PAR program.



PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for Aboriginal Business 

6 companies re-certified at the Gold, Silver and Bronze levels.

GOLD LEVEL

PAR Gold companies demonstrate sustained leadership in Aboriginal relations through their commitment to working with Aboriginal businesses and communities, building the business case that other companies aspire to achieve. Their introduction of innovative programs and engagement of Aboriginal peoples have made an enduring impact on Aboriginal businesses and communities, and demonstrate best practice for those companies introducing Aboriginal relations to their business strategy or seeking to improve year over year.



SILVER LEVEL

PAR Silver companies have had their business case proven through their Aboriginal relations; business partnerships are in place; Aboriginal peoples are adding value at their workplace; and they are supporting sustainability through investment in communities and people. PAR Silver companies recognized early the value of working with Aboriginal communities and can point to outcomes that have made a difference.



BRONZE LEVEL

PAR Bronze companies are distinguishable among thousands of Canadian businesses because they recognize the business case for working with Aboriginal businesses and communities. Their strategic planning recognizes the mutually-beneficial impact of business development with Aboriginal-owned businesses, the value that Aboriginal peoples bring to the workplace, and the potential of Aboriginal communities. PAR Bronze companies are beginning a journey, developing the goals and action plans that position them to work with the Aboriginal community.

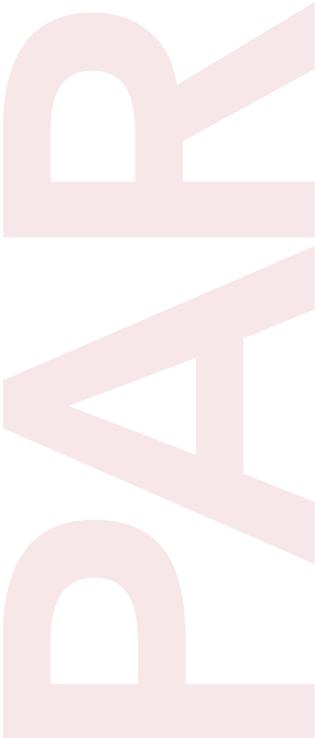


PROGRAMS

Progressive Aboriginal
RELATIONS

Canadian Council for
Aboriginal Business 

BEST PRACTICE EXAMPLES IN PAR'S FOUR PERFORMANCE AREAS FROM 2013 GOLD COMPANIES:



The PAR program encourages companies to evolve and participate in the growing Aboriginal business economy across Canada. Companies are realizing that a strong Canadian economy should include the participation of the Aboriginal community, which is the fastest growing segment the Canadian population. With this in mind, companies are starting to embrace the four performance areas within the PAR program to conduct successful business relations with Aboriginal communities and businesses. **These four performance areas include: employment, business development, community investment and community engagement.** PAR companies continue to expand upon the initiatives undertaken over the past twelve years of the PAR program's existence. These companies recognize the importance of Aboriginal participation in the Canadian economy and have demonstrated their commitment to working across cultures. Their efforts have resulted in leading practices that have contributed to PAR companies establishing and improving relationships with the Aboriginal communities and businesses.

BUSINESS
DEVELOPMENT



EMPLOYMENT



COMMUNITY
INVESTMENT



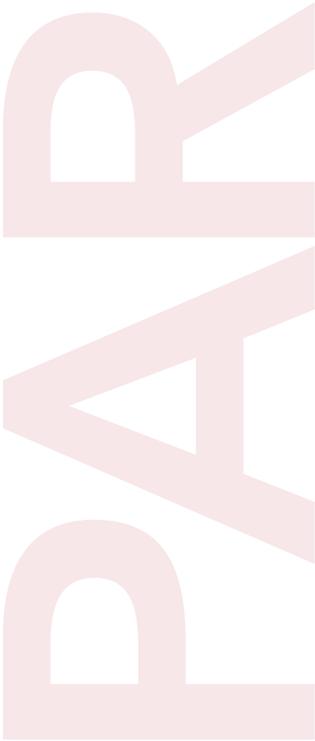
COMMUNITY
ENGAGEMENT



PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for Aboriginal Business 



PAR PERFORMANCE AREA – BUSINESS DEVELOPMENT



Company Profile

Building business capacity among Northern, Aboriginal-owned suppliers is an integral business strategy developed by Saskatoon-based Cameco Corporation to broaden economic and social benefits from uranium mining for people living in northern Saskatchewan. Cameco’s Northern Preferred Supplier program provides the foundation for more than 700 Northerners to gain work with northern-owned companies. These suppliers, particularly contracting companies, supply an array of services to Cameco

operations including mine development work, drilling, catering, site maintenance and construction. The Northern Preferred Supplier program gives a leg up to northern vendors bidding on Cameco work while insisting on high standards and fair, competitive pricing. Cameco’s business development team keeps in regular contact with approved vendors, outlining upcoming business opportunities. Cameco also works with new ventures to help them with their business plans and suggest how they

might partner with more experienced companies to get contracts. In becoming a Northern Preferred Supplier, Aboriginal-owned companies are expected to maintain a strong Northern and Aboriginal hiring component, reporting monthly to Cameco on their hiring success. As a result of the Northern Preferred Supplier program, Aboriginal-owned companies which are based in Saskatchewan’s far north, collectively conduct hundreds of millions of dollars annually in business with Cameco.

PAR PERFORMANCE AREA – EMPLOYMENT



Company Profile

ESS Support Services recently launched the Aboriginal Manager in Training Program (MIT) designed to increase the number of Aboriginal managers in the company. The MIT Program provides hands-on work experience for selected Aboriginal employees in a diverse variety of ESS Camps,

located in the Alberta oil sands. Complementary training courses focus on the basic knowledge and skills required for camp management with ESS, including safety orientation, 24/7 training, 7 Essentials of Customer Service and Food Safety. Graduates of the program will be qualified

for supervisory or managerial positions within their sites. ESS aims to utilize the MIT Program to provide training to members of partner Aboriginal communities in the areas they operate.

PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for
Aboriginal Business



PAR PERFORMANCE AREA – COMMUNITY INVESTMENT



Company Profile

Sodexo has two main channels for their community investment initiatives. The first is on a case-by-case basis depending on the needs and requests of a community. Many communities approach Sodexo for volunteers, as well as for support for things such as locating missing people; community emergencies such as floods and winter storms; and, events. These are truly dependent upon circumstances and unique to each individual community that Sodexo operates in. Sodexo assesses each request on an ongoing, case-by-case basis.

The second channel Sodexo uses for CI is Servathon. Servathon is Sodexo's most important initiative dedicated

to making a difference in the fight against hunger in the local communities that they operate in. Servathon takes many forms – be it fundraisers, volunteering at local food banks or food agencies, canned food drives, rolling up your sleeves to make fresh salads and sandwiches at a soup kitchen or making payroll contributions to the Sodexo Foundation which are then matched by the company. Servathon is about mobilizing its employees – it is not just about money or food. It is a month where Sodexo employees join forces to raise awareness about hunger through various activities in the local communities. It builds awareness amongst employees and provides a

team-building experience within the community. The basic idea behind Servathon is to have as many of Sodexo's 10,000 employees as possible go out into their communities sometime during that month to fight hunger. A strong showing also inspires others in the community to join in and help or to assist their own relief organizations. The impact of thousands of Sodexo employees from across Canada, joined in a common cause, is powerful. Sodexo's employee's level of commitment makes a memorable and important contribution to its communities.

PAR



"We're very proud to receive the PAR certification. This certification is well regarded amongst Aboriginal communities, and will be beneficial to Nexen's Aboriginal stakeholder engagement efforts going forward."

Connie Landry, Program & Planning Advisor, Aboriginal Relations.

PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for Aboriginal Business 

PAR PERFORMANCE AREA – COMMUNITY ENGAGEMENT

PAR
PAR
PAR

BMO Financial Group Company Profile

On reserve BMO branches are staffed with Aboriginal people who can converse in the language of the Nation’s members. On National Aboriginal Day, the branch will close or remain open on June 21st and is based on the decision of each individual community. Senior management holds town halls, and departments and individual teams hold meetings on a regular basis. BMO’s primary survey is the Annual Employment Survey (AES), which is

available to all permanent employees online and is accessible using adaptive technologies. When employees leave the bank voluntarily, BMO conducts exit interview surveys. For example, in addition to questions about their reasons for leaving, employees seek feedback on how well we are doing in creating an equitable, diverse and inclusive culture. Employees have access to Employee Relations to

consult with for disputes/ concerns. Employees also have an escalation process if they are not satisfied with the response/resolution at first step. Information about complaints is reported to OSFI, Financial Ombudsman and other regulatory bodies as required by law. All information is confidential the privacy of information is protected.



SEPT 23, 2013



Calvin Brook, Principal, Brook McIlroy

CCAB CCAB held a successful and sold-out PAR luncheon at the Fairmont Waterfront in Vancouver.

The luncheon drew upon the unique ways companies are working with Aboriginal people and communities.

Attendees first heard from Calvin Brook, Principal at Brook McIlroy; Stephen Fay, Head of Aboriginal Banking at BMO Financial Group and lastly from Lee Walker, National Director of Aboriginal Financial Services at Scotiabank. The event was a resounding success!

PROGRAMS

Progressive Aboriginal RELATIONS

Canadian Council for Aboriginal Business

INDUSTRY TYPES IN PAR PROGRAM

PAR



PROGRAMS



In September of 2013, CCAB launched the Certified Aboriginal Business Program (CAB). CAB is designed to increase public and private sector business opportunities for CCAB’s Aboriginal business members. CAB also has several unique features that companies find useful.



Some of these features include having the national directory of certified Aboriginal businesses publicly-available on CCAB’s website which provides a place for CCAB business members to publish tendering opportunities for the Aboriginal business community. In addition to serving as a resource for Aboriginal businesses to profile their company, the program also ensures each registered business receives a designated logo and a physical certificate verifying Aboriginal ownership.

To quote one of Canada’s leading Aboriginal leaders and former Aboriginal Business Hall of Fame recipient Chief Clarence Louie “if you want to support Aboriginal people, buy Aboriginal”. The CAB procurement directory is designed to facilitate business transactions between Corporate Canada and Aboriginal business that have been vetted through the CCAB.

“Increasingly, corporations have begun to realize the value that Aboriginal businesses bring to the

table, but it’s not always obvious where to find Aboriginal contractors and suppliers,” says JP Gladu, President and Chief Executive Officer, Canadian Council for Aboriginal Business. **“By creating a searchable, country-wide database of certified Aboriginal businesses, we are providing a starting point for those looking to source a new supplier.”**

CCAB thanks and recognizes the generous support from the following program sponsors.



PROGRAMS

Aboriginal Business MENTORSHIP PROGRAM

Canadian Council for Aboriginal Business 

CCAB's Mentorship program pairs Aboriginal entrepreneurs with experienced mentors to help them take their business to the next level.

CCAB's Mentorship program pairs Aboriginal entrepreneurs with experienced mentors to help them take their business to the next level.

The Mentorship program helps entrepreneurs gain expert advice from industry leaders. Mentorship support is provided by setting up a meeting between the protégés and mentors. These meetings

are conducted in person, by email, teleconference call, or by using an internet video service. CCAB provides the initial introduction between matched participants. After that, all meetings are coordinated by the mentors and protégés directly.

The program has geographical and

industry diversity with protégés and mentors from Newfoundland and Labrador to the Yukon, representing a wide array of industries and sectors.

Since 2010 CCAB's mentorship program has matched 43 applicants across the country.

LEARN HOW THE MENTORSHIP PROGRAM HELPED THESE ENTREPRENEURS!



WATCH VIDEO

CCAB Aboriginal Entrepreneur: Eddy Robinson, Morningstar River

Mentor: Domenic Natale, Vice President, TD Waterhouse Canada Inc.

Industry Types in the Mentorship Program

- Arts
- Construction
- Consulting
- Cosmetics
- Education
- Environment
- Facilities Management
- Finance
- Forestry
- Health Services
- Hospitality
- Human Resources
- Interior Design
- IT
- Marketing and Communications
- Mining
- Music
- Oil & Gas
- Real Estate
- Retail
- Sales
- Security
- Sports
- Technology
- Tourism



AWARDS

Aboriginal Business HALL OF FAME

Canadian Council for Aboriginal Business 

RECOGNIZING LIFETIME ACHIEVEMENT

Since the inaugural awards in 2005, the ABHF has inducted 19 laureates. Each year's inductees are celebrated at the Toronto Gala with Canada's most influential business and political leaders.

Since the inaugural awards in 2005, the Aboriginal Business Hall of Fame (ABHF) has inducted 19 laureates. Each year's inductees are celebrated at the Toronto Gala with Canada's most influential business and political leaders.

Nothing demonstrates the value of partnership and collaboration like the success of the Aboriginal

Business Hall of Fame laureates. Working with their communities and building business relationships with Business Canada, the ABHF laureates built the foundations for the full participation of Aboriginal people and communities in the Canadian economy.

C.T. (Manny) Jules, *Chief Commissioner and CEO of the First Nations Tax*

Commission and **Jim Thunder**, Buffalo Point First Nation, former Chief and business leader were inducted into the ABHF at CCAB's 15th Annual Toronto Gala on February 5th 2013.



Erin Meehan, ESS Support Services Worldwide, Award sponsor; C.T. (Manny) Jules



SPECIAL THANKS



Special thanks to ESS Support Services Worldwide, (a division of Compass Canada), the founding and exclusive sponsor of the ABHF Award.

The ABHF is presented annually, with 2013 representing the Award's 9th year.



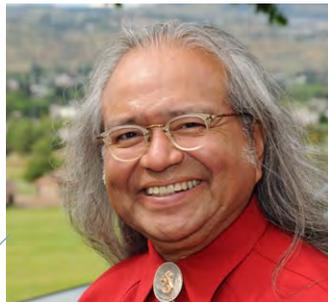
Jim Thunder

AWARDS

**Aboriginal Business
HALL OF FAME**

Canadian Council for
Aboriginal Business 

LIFETIME ACHIEVEMENT AWARD RECIPIENTS



C.T. (MANNY) JULES

C.T. (Manny) Jules has dedicated his life to the betterment of First Nations. His long and successful career as an elected leader of the Kamloops Indian Band in British Columbia is well known. After 16 years in office, Mr. Jules retired as Chief in December of 2000 to devote his full attention to leading the drive to establish First Nations fiscal institutions.

Mr. Jules was the driving force behind the "Kamloops Amendment" and the "First Nations Fiscal and Statistical Management Act." Mr. Jules received an Honorary Doctorate of Laws from the University of British Columbia in 1997 and another from Thompson Rivers University in 2006.

In September 2009, Mr. Jules was presented with the Order of British Columbia which is the province's highest honor for outstanding achievement.

Since 2007, Mr. Jules has served as the Chief Commissioner and Chief Executive Officer for the First Nations Tax Commission.

For his political career, commitment to the betterment of his peoples and willingness to explore new ideas C.T. (Manny) Jules is inducted into the Aboriginal Business Hall of Fame.



JIM THUNDER

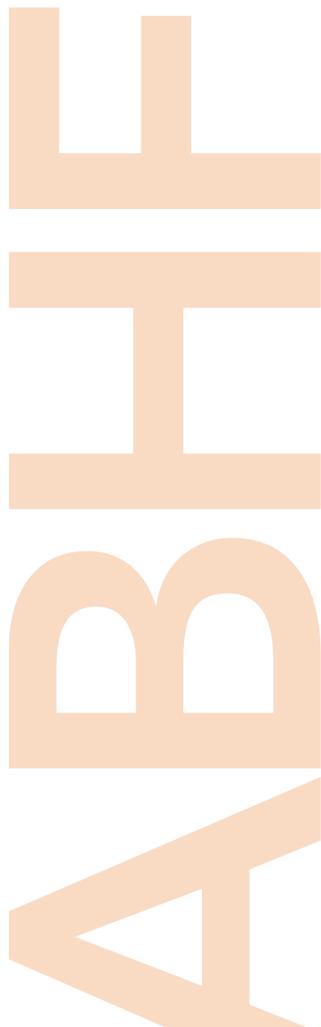
Jim Thunder held the role of hereditary Chief of Buffalo Point First Nation from 1967 to 1997. During this time he also held the position of Vice-President of the Manitoba Indian Brotherhood in the early 1970's. Mr. Thunder was also a founding board member of the Southeast Resource Development Council the political and administrative organization designed to facilitate the development of local control and responsibility of programs and services to member First Nations.

During his tenure as Chief Jim drove the implementation of a long-term economic development plan for his community.

With the creation of two cottage subdivisions and the Buffalo Bay Marina and Campground, Buffalo Point First Nation has established itself as a world-class vacation destination for both Canadian and United States residents.

Mr. Thunder's commitment to capacity building has gone beyond the economic opportunities for current community members; his vision has paved the road to ensure long-term economic success for Buffalo Point First Nation for generations to come.

For his business leadership and contribution to community Jim Thunder is inducted into the Aboriginal Business Hall of Fame.



AWARDS



AWARD OF EXCELLENCE RECIPIENT

The Award for Excellence in Aboriginal Relations (AEAR) is designed to recognize a Canadian who has contributed, through professional and voluntary commitments, to building bridges between Aboriginal peoples and Canadian society. Their efforts have made a substantial impact across Canada and in many sectors.

The Canadian Council for Aboriginal Business and Sodexo Canada congratulate Phil Fontaine O.C., O.M., our third recipient of the Award for Excellence in Aboriginal Relations. He was recognized at CCAB's 11th Annual Vancouver Gala on September 23, 2013 for his dedication to building a better understanding of who Aboriginal people in Canada are and what they have endured and accomplished while fostering dialogue between all Canadians and Aboriginal peoples.

SPECIAL THANKS



CCAB would like to acknowledge Sodexo Canada as the founder and exclusive sponsor of the Award of Excellence in Aboriginal Relations. The AEAR is presented annually, with 2013 representing the Award's 3rd year.



PHIL FONTAINE, O.C., O.M.



Phil Fontaine is among the most recognizable and respected figures in Canada. His influence goes well beyond politics and the Indigenous communities he loyally serves. Mr. Fontaine has touched the lives of all Canadians in one way or another.

Phil has been instrumental in facilitating change and advancement for First Nations people for most of his life. At the age of 28, he was first elected to public office as

Chief. He is a proud citizen of Sagkeeng First Nation in Manitoba and continues to play an active role in the support of his community.

In the early 1980's, Mr. Fontaine was elected to the position of Manitoba Regional Chief for the Assembly of First Nations (AFN) where he served for eleven years. In 1991, he was elected Grand Chief of the Assembly of Manitoba Chiefs where he served three consecutive terms. During

his tenure, Phil played a key role in the development of Manitoba's Framework Agreement Initiative, in the strategic defeat of the Meech Lake Accord, and signed a groundbreaking Employment Equity agreement with 39 federal agencies.

In 1997, Mr. Fontaine stepped onto the national stage where he was elected National Chief of the Assembly of First Nations for an unprecedented three terms in office.

RESEARCH

Community and Commerce: A Survey of Aboriginal Economic Development Corporations in Ontario

CCAB's goal is to widely communicate the findings of our research so it can be used by Aboriginal peoples, businesses and communities, as well as by Business Canada and governments, to develop tools, initiatives and policies that fully realize the potential of Aboriginal business in Canada.

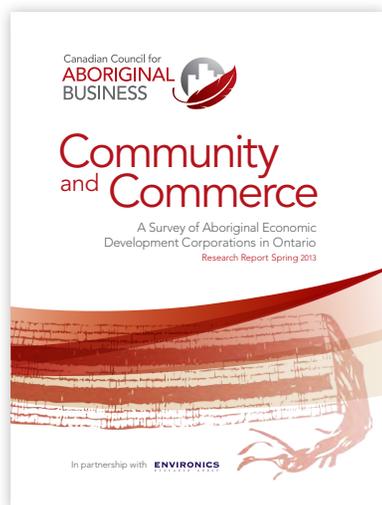
In the spring of 2013, the Canadian Council for Aboriginal Business continued its excellence in the field of Research and released an extensive and comprehensive report conducted on Aboriginal Economic Development Corporations (EDCs) titled *Community and Commerce: A Survey of Aboriginal Economic Development Corporations in Ontario*. The research provides the first authoritative picture of these First Nation community-

owned corporations, which operate throughout Ontario and drive business growth on and off First Nations. EDCs are as diverse as the communities they represent, operating in mining, forestry and energy as well as owning airlines, industrial parks, and providing high-speed Internet. Some of these firms have been operating since the 1970s, contributing to Aboriginal business growth and the Canadian economy as a whole. However, little is known about what they are, what they do, or what drives their success. This report provides in-depth, quantifiable answers to those questions, based on interviews conducted throughout the winter of 2012 in communities across Ontario.

EDCs are driving partnerships between First Nation, Inuit, and Métis people as well as private business, showing real results in the areas of job creation, infrastructure development and training programs. The goal of these firms is self-sufficiency for their communities, which they are achieving through economic development. While job creation was once seen as an end in itself, the trend today is clearly towards building profitable, professional, and modern companies. Capacity building is seen as key to this, as well as complying with established corporate standards. To this end, EDCs are increasingly getting ISO certification, focusing on corporate and boardroom training, and building business skills in their home communities.

Over 130 Aboriginal communities were contacted and 62 EDCs were identified. Of those, 27 were reached for interview, half of which were conducted in person. CCAB conducted this research in partnership with Environics, a leading national research and consulting firm.

In the fall of 2013, CCAB started a research study conducting interviews with Aboriginal businesses as part of its 2014 Research Report on the Aboriginal private economy in Ontario. *Promise and Prosperity: The 2014 Ontario Aboriginal Business Survey (ABS)* was released on April 8, 2014.



SPEAKING ENGAGEMENTS

CCAB consistently engages Aboriginal business and Business Canada on the headlines and issues framing business certainty and economic growth

In order to facilitate and grow the foundational dynamics between Aboriginal business and Business Canada, being on the ground and attuned to the issues is vital to the national business conversation. CCAB is dedicated to building relationships that encourage and support dialogue and expanding partnerships.

DEC 9, 2013 | Ottawa, ON

The Commons Institute-Investing in Aboriginal Canada

JAN 29, 2013 | Edmonton AB

Western Aboriginal Consultation for Industry

JAN 31, 2013 | Fort McMurray, AB

Fort McMurray Construction Association

FEB 13, 2013 | Toronto, ON

Aboriginal Financial Officers Association Conference

FEB 25, 2013 | Toronto, ON

British Columbia Liquefied Natural Gas International Conference

MAR 1, 2013 | Ottawa, ON

Canadian Nuclear Association

MAR 20, 2013 | Saskatoon, SK

Greenstone Economic Development Corporation

MAR 25, 2013 | Thunder Bay, ON

Greenstone Economic Development Corporation

MAR 27, 2013 | Toronto, ON

Social Sciences and Humanities Research Council Roundtable

APR 25, 2013 | Toronto, ON

Joint Economic Development Initiative Gala Dinner

MAY 14, 2013 | Toronto, ON

Heenan Blaikie Roundtable

MAY 30, 2013 | Toronto, ON

GE Executive Breakfast (MaRS)

OCT 21, 2013 | Vancouver, BC

United Nations Association in Canada: Canada's the New Diplomacy of Natural Resources

OCT 21, 2013 | Niagara-on-the-Lake, ON

Power of Water Canada Conference

OCT 9, 2013 | Fredericton, NB

Joint Economic Development Initiative Plenary

SEPT 17, 2013 | Calgary, AB

Liquefied Natural Gas Export Forum

JUN 26, 2013 | Toronto, ON

Compass Group Canada

JUN 14, 2013 | Toronto, ON

Aboriginal Power (MaRS)



JP GLADU PRESIDENT & CEO,
2013 SPEAKING ENGAGEMENTS

2013 MEMBERS

2013 PATRONS

We thank our Patrons for their generous support.



2013 LEGEND

TOTAL # of 2013 MEMBERS



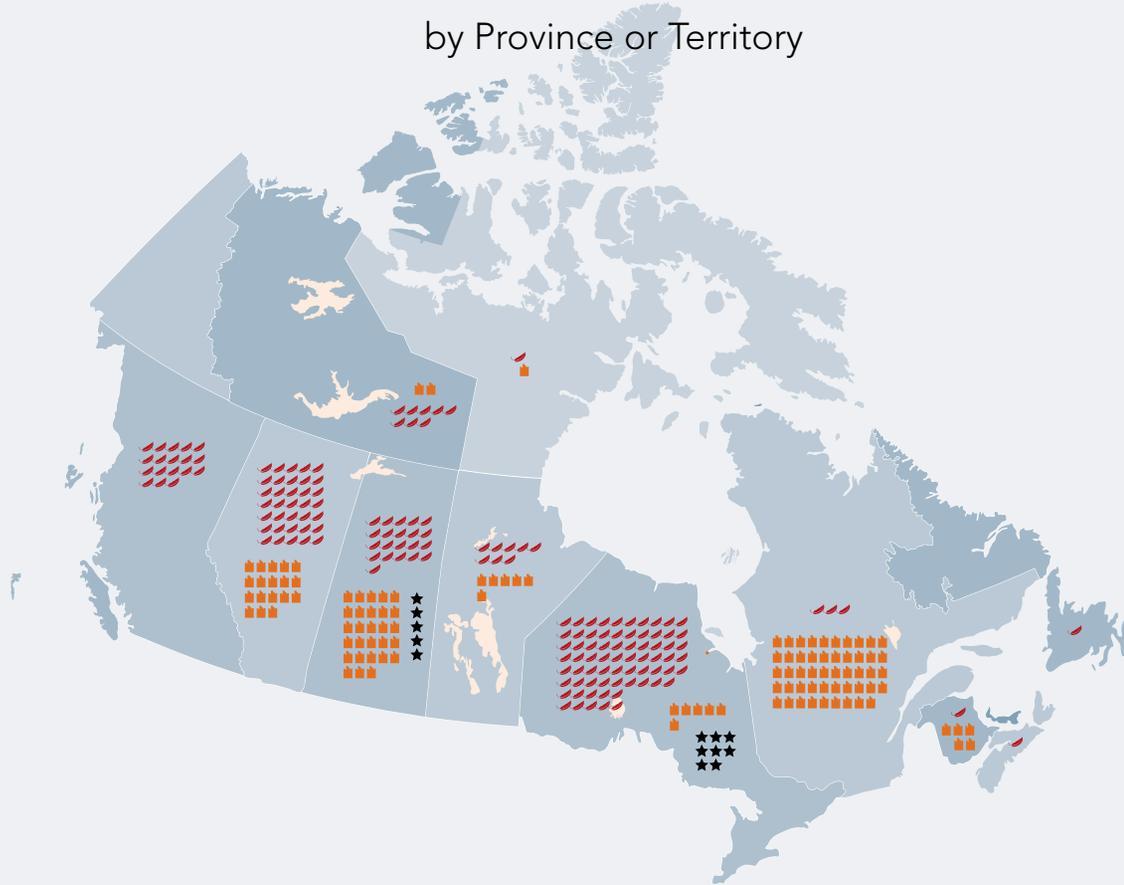
Members by Industry Types and Member Categories

# of Members	Member Categories		
121	ABM	Aboriginal Business Member	Less than 20 employees
77	ABM+	Aboriginal Business Member Plus	More than 20 employees/ or Community EDCs
44	BM	Business Member	Less than 2,500 employees
22	BM+	Business Member Plus	2,500 employees, but less than 5,000 employees
5	Partner	Partner	5,000 employees, but less than 10,000 employees
6	Partner+	Partner Plus	More than 10,000 employees

2013 MEMBERS

CCAB MEMBERS

by Province or Territory



	BC	AB	SK	MB	ON	QC	NB	NL	NS	NT	NU	Total
 Aboriginal Business Members	18	35	21	7	69	3	1	1	1	8	1	165
 Corporate Members	13	28	6	6	49	5				2	1	110
 Patrons		5			8							13

ABORIGINAL BUSINESS MEMBERS

ARTS/ ENTERTAINMENT

- ABM Métis Fiddler Quartet Productions
- ABM Red Sky Performance
- ABM Villages Equity Corporation (Kitigan)

BUSINESS SERVICES

- ABM Aboriginal Printing Corporation
- ABM Adirondack Information Management Inc.
- ABM+ Athabasca Basin Security LP
- ABM Cancom Security Inc.
- ABM CH Designs Inc.
- ABM Elm Printing
- ABM HD Occupational Health Services Corporation
- ABM Nulook Nations Office Solutions
- ABM Ocean Equipment
- ABM OneWorld Workforce Solutions Inc.
- ABM Plan4ward Consulting Inc.
- ABM Simner Corporation
- ABM Temp Air Control
- ABM The Canadian Centre for Aboriginal Entrepreneurship Inc.
- ABM Valencia Fitness

COMMUNITY ECONOMIC DEVELOPMENT CORPORATION

- ABM+ Acden
- ABM+ Amisk Kodim Corporation
- ABM+ Athabasca Basin Development LP
- ABM+ Det'on Cho Corporation
- ABM+ FHQ Developments Ltd.
- ABM+ Fort McKay Group of Companies
- ABM+ Meadow Lake Tribal Council RDI
- ABM+ Naicatchewenin Development Corporation
- ABM+ Nunatsiavut Group of Companies
- ABM+ Peter Ballantyne Developments LP
- ABM+ Primco Dene LP
- ABM+ Saskatoon Tribal Council
- ABM+ Waabigan Resources LP
- ABM+ Whitecap Development Corporation
- ABM+ Windigo Ventures General Partner Ltd.

CONSTRUCTION

- ABM Belvedere Place Contracting Ltd.
- ABM Canadian Overhead Door Services Ltd.
- ABM Dene-Arcan Construction Ltd.
- ABM Honey Harbour Barging
- ABM Infinity Distribution and Management
- ABM Integral Containment Systems Inc.
- ABM Law-Sel Construction Services Ltd.
- ABM North Guard Fall Protection Inc.
- ABM Northern Electric Canada Ltd.
- ABM Obish Construction LP
- ABM Pac West Properities Inc.
- ABM+ Points Athabasca Contracting LP
- ABM+ Qooluun Bear Creek Construction Limited Partnership
- ABM Ray-Ann Transport Ltd.
- ABM Ryfan Kitikmeot Inc.
- ABM Ryfan Qaummallaktaqtuq Ltd.
- ABM Ryno Rebar Inc.
- ABM+ Sprague Rosser Contracting Ltd.
- ABM TAB Mechanical Inc.
- ABM Tribal Energy Services
- ABM Urban Fire Protection Inc.
- ABM Waterway Contracting Ltd.

CONSULTING ENGINEER

- ABM Acosys Consulting Services Inc.
- ABM First Nations Engineering Services Ltd.

EMPLOYMENT/ TRAINING

- ABM Aboriginal Human Resource Council
- ABM Apitisiwin Employment & Training
- ABM Athabasca Labour Services Ltd.
- ABM C & O Consulting
- ABM Eagle Vision Leadership & Training Solutions
- ABM HRPO Group of Companies Inc.
- ABM ICEIS Safety
- ABM Khione Resources Limited
- ABM Miziwe Biik Aboriginal Employment and Training



- ABM Niagara Peninsula Aboriginal Management Board
- ABM Spirit Staffing & Consulting Inc.
- ABM Symbiotic Group

ENERGY GENERATION & TRANSMISSION

- ABM CleanGen Inc.
- ABM Earth Energy Concepts Inc.
- ABM Helios Whitefish River First Nation
- ABM Raysolar

FINANCE/ BANKING

- ABM+ First Nations Bank of Canada
- ABM New Relationship Trust
- ABM+ Ulnooweg Development Group Inc.

ABORIGINAL BUSINESS MEMBERS

FORESTRY

ABM+ Moose Band Development Corporation

HOSPITALITY

ABM Bayside Resort
 ABM Morningstar Hospitality Services Inc.
 ABM+ St. Eugene Golf Resort Casino

INFORMATION TECHNOLOGY

ABM C & W Web Developers Inc.
 ABM Chelsea Consulting Group Inc.
 ABM Dalian Enterprises Inc.
 ABM+ Donna Cona Inc.
 ABM First Nations Technology Council
 ABM Red Sash Inc.
 ABM Tomahawk Networks

LAW

ABM Patey Law Group

MANAGEMENT CONSULTING

ABM 2Badgers Consulting Inc.
 ABM Bleuet Limited
 ABM Bridging Innovations Inc.
 ABM Calliou Group Inc.
 ABM First Peoples Group
 ABM Fox High Impact Consulting
 ABM Guerin Tetreault & Associates Inc.
 ABM Gwen Bridge Consulting Ltd.
 ABM Higgins Executive Search
 ABM Johnston Research Inc.
 ABM Lyle McLeod Consulting Group Inc.
 ABM MAC AN ABA
 ABM Major Projects Group Canada Inc.
 ABM Morningstar River
 ABM Morning Sky Consulting Inc.
 ABM Moving Red Canoe
 ABM NATTIQ
 ABM+ Papasay Management Corporation
 ABM Pioneer Performance Inc.
 ABM Reciprocal Consulting

ABM Stonecircle Consulting
 ABM Thunder Spirit Consulting
 ABM Turtle Island Indigenous Education Corporation

OTHER

ABM Association of Iroquois and Allied Indians
 ABM CLAW Environmental Services Inc.
 ABM Congress of Aboriginal Peoples
 ABM+ Denendeh Investments Inc.
 ABM Exlogs Taidene Inc.
 ABM+ Federation of Saskatchewan Indians
 ABM+ First Nations University of Canada
 ABM Indspire
 ABM IMI Brokerage Company Ltd.
 ABM iRobotic Aviation Inc.
 ABM+ Nasittuq Corporation
 ABM NE Alberta Aboriginal Business Association
 ABM Nishnawbe Aski Nation
 ABM+ Treaty 7 Management Corp.

RETAIL

ABM AbOriginal Apparel
 ABM LUXX Ready to Wear
 ABM Mother Earth Essentials
 ABM+ Arctic Co-operatives Ltd.
 ABM+ Northern Industrial Sales

TRANSPORTATION

ABM Ashtale Contracting Ltd.
 ABM Awen - First Nations Logistics
 ABM+ BBE Ltd. (Braden-Burry Expediting Ltd.)
 ABM Big Land Aviation Ltd.
 ABM Calnash Trucking
 ABM CForce Adams Logistics
 ABM CREEWEST Air
 ABM+ Haisla-Lakelse Air Joint Venture
 ABM+ Nunami Helicopter Transport Corporation
 ABM+ Wasaya Airways LP
 ABM+ West Wind Aviation





CORPORATE BUSINESS MEMBERS

BUSINESS SERVICES

- BM Best Facilities Services Ltd.
- BM Brook McIlroy Inc.
- Partner+ Canada Post Corporation
- BM Ceridian
- BM Davis + Henderson
- BM Newalta Corporation
- BM The Morris Group of Companies

CONSTRUCTION

- BM Alberici Constructors Ltd.
- BM Austin Powder Limited
- BM Britco LP
- BM+ Carillion Canada
- BM EBC Inc.
- BM+ Graham Group Ltd.
- BM H.J. O'Connell Construction Ltd.
- BM Hugh Munro Construction Ltd.
- BM+ Jacobs Industrial Services Ltd.
- BM+ JV Driver
- BM Ledcor Industries Inc.
- BM North American Construction Group
- BM Valard Construction LP
- BM WorleyParsons Canada Services Ltd.

CONSULTING ENGINEER

- BM+ AECOM
- BM AMEC Environment & Infrastructure
- BM+ Hatch Ltd.
- BM Roche Ltd.
- BM RungePincockMinarco
- BM Tetra Tech Inc.

EMPLOYMENT/ TRAINING

- BM Domcor Health, Safety & Security Inc.

ENERGY GENERATION & TRANSMISSION

- BM+ BC Hydro
- Partner GE Canada
- BM Gemini Power Corp.
- Partner Manitoba Hydro
- BM NextEra Energy Canada, ULC
- BM Ontario Power Authority
- Partner+ Ontario Power Generation
- BM+ SaskPower
- BM Savanna Energy Services Corporation
- BM+ Siemens Canada Limited
- BM TransAlta Corporation
- BM+ TransCanada Corporation
- BM Vancouver Island Powerline Ltd.

FINANCE/ BANKING

- BM CAPE Fund Management Inc.
- BM First Canadian Property Investments Ltd.
- BM+ Great West Life, London Life, and Canada Life
- Partner+ Sun Life Financial
- Partner+ TD Bank Financial Group
- BM+ The Koffler Foundation

FORESTRY

- BM Alberta Pacific Forest Industries Inc.
- BM Sustainable Forestry Initiative Inc.
- BM TimberWest Forest Corp.

HOSPITALITY

- BM Manitoba Lotteries Corp.
- BM Outland Camps
- BM Serco Facilities Management Inc.

INFORMATION TECHNOLOGY

- BM Cisco Systems Canada
- BM Compugen Inc.



LAW

- BM Borden Ladner Gervais LLP
- BM Ernst & Young LLP
- BM Gowlings
- BM Heenan Blaikie LLP
- BM Miller Thomson LLP
- BM Pitblado Law
- BM Willms & Shier Environmental Lawyers LLP

LOGISTICS

- BM ATCO Structures & Logistics
- BM Horizon North Logistics Inc.



CORPORATE BUSINESS MEMBERS

MANAGEMENT CONSULTING

BM+ Accenture Inc.
 BM MNP LLP
 BM Stratos Inc.
 BM T.E. Wealth

MANUFACTURING

BM Acklands-Grainger
 BM FilterBoxx Packaged Water Solutions
 BM JOMAC Canada Inc.
 Partner+ PepsiCo Canada
 BM Steelcraft Inc.

MEDIA/ COMMUNICATIONS

BM+ Shaw Media

MINING

BM 1984 Enterprises Inc.
 BM BHP Billiton Canada Inc.
 BM+ Cameco Corporation
 BM Detour Gold
 BM Diavik Diamond Mines Inc.
 BM Fortune Minerals Limited
 BM+ Goldcorp Canada Ltd.
 BM Haveman Brothers
 BM HudBay Minerals Inc.
 BM IAMGOLD Corporation
 BM Noront Resources Ltd.
 BM Northern Superior Resources Inc.
 BM The Mosaic Company
 Partner Vale

OIL & GAS

BM Black Diamond Group Limited
 BM+ Cenovus Energy Inc.
 BM ConocoPhillips Canada
 BM+ Enbridge Pipelines Inc.
 BM+ Encana Corporation
 BM+ Husky Energy Inc.
 Partner Imperial Oil Limited
 BM+ Nexen Inc.
 BM Osum Oil Sands Corporation
 Partner Shell Canada Energy
 BM Superior Gas Liquids
 BM Superior Propane
 BM+ Tervita Corporation
 BM Total E & P Canada Limited

OTHER

BM BC Housing
 BM Manitoba East Side Road Authority Inc.
 BM The Society of Energy Professionals

TRANSPORTATION

Partner+ CN
 BM Great Slave Helicopters Group of Companies
 BM Landtran Systems Inc.
 BM Nirint Inc.
 BM Wisk Air Helicopters Limited



ABORIGINAL VENDORS

CCAB supported Aboriginal business by buying products and services from exceptional Aboriginal businesses in 2013. Aboriginal suppliers to CCAB were:

Aboriginal Financial Officers Association	Keriwa Café
Aboriginal Link	Métis Fiddler Quartet Productions
Aboriginal Multi-Media Society	Métis Nation of Ontario
Aboriginal Printing Corporation	Murray Porter
Adam Beach	NationTalk Inc.
A Memorable Canadian Gift	Pauline Shirt
Andre Morriseau Consulting	Red Works Photography
Anishinabeg Communications	Red River Café
Big Soul Productions Inc.	Robert Tabobandung
Pat Breaker	Shy-Anne Hovorka
Candice Ward	Squamish Nation
Carissa Lowhorn	Stewart Gonzales
First Nations Drum	Stonecircle Consulting Inc.
First Peoples Group	Symbiotic Group
Gunner Records	Tom Crane Bear
Hal Eagletail	Theymedia
Inuit Gifts	Tsi Tyonnheht Onkwawenna Language Circle
Ishkonigan Inc.	Two Row Times
Jacques St. Goddard	Wawatay Native Communications
Katherine Fehr	
Kendall Yellowhorn	

SPECIAL THANKS

CCAB would like to thank the Elders who were kind enough to attend our events. Their presence was inspirational and set the tone for our galas.

Elder Pauline Shirt, Toronto Gala
 Elder Tom Crane Bear, Calgary Gala
 Elder Stewart Gonzales, Vancouver Gala



FINANCIALS

Report of the Independent Auditor on the Summary Financial Statements

To the Members of
The Canadian Council for Aboriginal Business
Le Conseil Canadien pour le Commerce Autochtone

The accompanying summary financial statements, which comprise the summary statement of financial position as at December 31, 2013, the summary statement of operations, summary statement of changes in net assets and summary statement of cash flows for the year then ended, are derived from the audited financial statements of The Canadian Council for Aboriginal Business/Le Conseil Canadien pour le Commerce Autochtone (the "Council") for the year ended December 31, 2013. We expressed a qualified audit opinion on those financial statements in our report dated May 29, 2014.

The summary financial statements do not contain all the disclosures required by Canadian accounting standards for not-for-profit organizations. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Council.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, "Engagements to Report on Summary Financial Statements."

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Council derives a portion of its revenue and net asset additions from the general public in the form of donations and endowments, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of this revenue was limited to the amounts recorded by the Council and we were not able to determine whether any adjustments might be necessary to donations revenue, excess of revenue over expenses, and net assets.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the summary financial statements derived from the audited financial statements of the Council for the year ended December 31, 2013 are a fair summary of those financial statements, in accordance with Canadian accounting standards for not-for-profit organizations.

Regal LLP

Toronto, Canada
May 29, 2014

Chartered Professional Accountants
Licensed Public Accountants

FINANCIALS

Summarized Statement of Financial Position

As at December 31	2013	2012
Assets		
Current		
Cash and cash equivalents	\$ 1,367,893	\$ 1,015,843
Accounts receivable	67,851	79,049
Government remittances recoverable	17,372	13,088
Prepaid and deferred expenses	178,257	38,980
	1,631,373	1,146,960
Property and equipment	6,256	11,784
Domain name	7,400	7,400
	\$ 1,645,029	\$ 1,166,144
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 45,090	\$ 35,897
Deferred revenue	488,371	371,136
	533,461	407,033
Net assets	1,111,568	759,111
	\$ 1,645,029	\$ 1,166,144

Summarized Statement of Operations and Changes in Net Assets

For the Year Ended December 31	2013	2012
Revenue		
Fundraising events	\$ 1,108,350	\$ 918,425
Membership fees and donations	971,948	948,466
Research grants	185,565	7,439
Other income	54,374	99,948
Foundation for the Advancement of Aboriginal Youth	–	495,308
	2,320,237	2,469,586
Expenses		
	1,967,780	2,286,582
Excess of revenue over expenses for the year	352,457	183,004
Endowment distributions	–	(342,010)
Net assets – beginning of year	759,111	918,117
Net assets – end of year	\$ 1,111,568	\$ 759,111